



CITY COUNCIL  
ATLANTA, GEORGIA

A RESOLUTION

01-R-0217

*By Doug Alexander*  
*Mayor*  
*James M. May*  
**A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN AMENDMENT NUMBER TWO TO THE CONCESSION AGREEMENT FC 6215-95 WITH BUSINESS TRAVELER SERVICES, INC., WHICH SHALL EXTEND THE TERM FOR FIVE (5) YEARS, REVISE THE FORMULA FOR ESCALATION OF THE MINIMUM ANNUAL GUARANTEE, AND PROVIDE ADDITIONAL CUSTOMER SERVICE AND FACILITY MAINTENANCE STANDARDS FOR THE CONCESSION OPERATIONS THEREUNDER; AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta, as owner and operator of the Hartsfield Atlanta International Airport ("Airport") has heretofore entered into Concession Agreement FC 6215-95 with Business Traveler Services, Inc., ("Agreement") for the establishment and operation of a business services concession in designated locations in the Central Passenger Terminal Complex at the Airport for a term of five years, commencing May 1, 1996, with the City having the option to extend the term for an additional period of five years, with provision for escalation of rental based on the total annual passenger enplanements at the Airport; and

**WHEREAS**, it is appropriate and in the interest of the City to exercise the option to extend the term, as hereinafter set forth; and

**WHEREAS**, it has been determined that number of enplanements is not an appropriate or reasonable basis for determining the amount of rent thereunder in that the customers of a business services center are a relatively small portion of the total passengers using the Airport, making it necessary to revise the methodology for determining the annual increases in rental, as hereinafter set forth; and

**WHEREAS**, it has become necessary and desirable to provide additional requirements to be met by the concessionaire in the operation of the concession and maintenance of the facilities, as hereinafter set forth, to meet new customer service standards being implemented at the Airport.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA**, that the Mayor be and he hereby is authorized to execute on behalf of the City of Atlanta an Amendment Number Two to Concession Agreement FC 6215-95 with Business Traveler Services, Inc., which shall (1) extend the term pursuant to the City's option to renew the Agreement set forth in Section 2.2 of the Agreement, (2) establish the new method of calculating the MAG to be the 1998 MAG adjusted each following year by the lesser of the Consumer Price Index or 4%, and (3) add standards to be met by Business Traveler Services, Inc., with respect to customer service and facility maintenance.

**BE IT FURTHER RESOLVED** that the City Attorney be and hereby is directed to prepare said Amendment Number Two for execution by the Mayor, to be approved as to form by the City Attorney

**BE IT FINALLY RESOLVED** that the City of Atlanta shall incur no obligation or liability under said Amendment Number Two until the same has been signed by the Mayor and delivered to Business Traveler Services.

A true copy,

*Phonda Daughin Johnson*  
Municipal Clerk, CM

ADOPTED by the Council  
APPROVED by the Mayor

FEB 19, 2001  
FEB 24, 2001



RCS# 2661  
2/19/01  
10:00 PM

Atlanta City Council

Regular Session

01-R-0217      Execute Amend. to Concession Agree. with  
Business Traveler Services, Inc. -5 yrs.  
ADOPT

YEAS: 11  
NAYS: 2  
ABSTENTIONS: 0  
NOT VOTING: 3  
EXCUSED: 0  
ABSENT 0

NV McCarty	Y Dorsey	Y Moore	Y Thomas
Y Starnes	N Woolard	Y Martin	Y Emmons
Y Bond	N Morris	Y Maddox	Y Alexander
Y Winslow	NV Muller	Y Boazman	NV Pitts

01-R-0217

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(Do Not Write Above This Line)

A RESOLUTION

BY: COUNCILMEMBERS DOUG ALEXANDER,  
MICHAEL BOND, JIM MADDOX, DERRICK  
BOAZMAN AND JULIA EMMONS

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AND PROVIDE ADDITIONAL  
CUSTOMER SERVICE AND FACILITY  
MAINTENANCE STANDARDS FOR THE  
CONCESSION OPERATIONS  
THEREUNDER; AND FOR OTHER  
PURPOSES.

ADOPTED BY

FEB 19 2001

COUNCIL

- ☐ CONSENT REFER  
☐ REGULAR REPORT REFER  
☐ ADVERTISE & REFER  
☐ 1st ADOPT 2nd READ & REFER  
☒ PERSONAL PAPER REFER

Date Referred

Referred To:

Date Referred

Referred To:

Date Referred

Referred To:

First Reading

Committee \_\_\_\_\_  
Date \_\_\_\_\_  
Chair \_\_\_\_\_  
Referred to \_\_\_\_\_

Committee

Date

Chair

Action:

Fav, Adv, Hold (see rev. side)

Other:

Members

Refer To

Committee

Date

Chair

Action:

Fav, Adv, Hold (see rev. side)

Other:

Members

Refer To

Committee

Date

Chair

Action:

Fav, Adv, Hold (see rev. side)

Other:

Members

Refer To

Committee

Date

Chair

Action:

Fav, Adv, Hold (see rev. side)

Other:

Members

Refer To

FINAL COUNCIL ACTION

☐ 2nd ☐ 1st & 2nd ☐ 3rd  
Readings  
☐ Consent ☐ V Vote ☒ RC Vote

CERTIFIED

CERTIFIED  
FEB 19 2001

ATLANTA CITY COUNCIL PRESIDENT

CERTIFIED  
FEB 19 2001

Richard Dugheim Johnson  
MUNICIPAL CLERK

MAYOR'S ACTION

APPROVED

FEB 24 2001